

# WORK TRUCK TOTAL COST OF OWNERSHIP



CHECKLIST







**EnPak**  
A30GBW Diesel

**CASE**  
CONSTRUCTION

**G**  
Country Supply Co

The full cost of a work truck entails much more than its sticker price and ongoing maintenance. Your true Total Cost of Ownership (TCO) involves numerous factors — many of which aren't easily budgeted or predicted. Here's a checklist to help you break it down.





## WHAT AFFECTS

# YOUR WORK TRUCK'S TCO?



### **PURCHASE PRICE**

This has many determining factors, including:

- Year
- Make
- Model
- Chassis
- Weight
- Power equipment
- Add-ons



### **FUEL**

More than just the listed price, fuel costs can be swayed by:

- Truck weight
- Drivetrain
- Unnecessary idling due to powering ancillary tools and equipment
- Landscapes and road conditions reducing fuel economy
- Inefficient engines burning through fuel at a high rate



## MAINTENANCE & REPAIRS

Think of the following throughout every single truck's lifespan:

- Oil changes
- Engine filter changes
- Brake repair & replacements
- Tire rotations & replacements
- Diesel exhaust fluid (DEF) and diesel particulate filter (DPF)
- Hydraulics services
- Labor costs
- Appointment coordinating
- Scheduled downtime

**AND WHEN YOU ADD A  
TRADITIONAL PTO  
SYSTEM INTO THE MIX,  
YOU MAY FIND:**

**\$3,000**

An average of \$3,000  
in additional fuel  
costs per year.

**34%**

Wasted fuel.

**75%**

More engine  
idling.



# AND THAT'S JUST SCRATCHING THE SURFACE!

RUNNING A TRADITIONAL PTO  
ON A TIER-4 SERVICE TRUCK,  
YOU MAY SEE:

**\$2,400**

An additional \$2,400 per year in engine/emissions system maintenance & repairs.

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**\$2,000**

About \$2,000 per year in added oil & lube expenses.

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A warranty expiring faster than expected due to excessive engine idling.







## UNEXPECTED DOWNTIME & OPPORTUNITY COST

Is a work truck out of service needing repairs? In addition to what it costs in parts and labor:

- **A service truck that brings in \$30,000 a month loses \$7,500 in revenue every week it's out of commission**
- Frequent unavailability can damage your company's reputation and lead to unhappy customers



## END-OF-LIFE ASSET VALUE

Certain actions can help save a work truck's value from deteriorating excessively. Consider:

- Thinking long-term value when configuring initial specifications
- Scheduling routine maintenance and care throughout its lifespan
- Reducing engine hours to extend its life by up to 2-4 years and command higher resale value
- Investing in innovative work truck tech to help prevent obsolescence



REDUCE YOUR TOTAL COST OF OWNERSHIP

# WITH AN EnPak® ALL-IN-ONE

With so many factors driving up work truck total cost of ownership – especially with PTO systems – operators are demanding solutions. Meet the **EnPak® All-in-One** – the power system that helps you save on fuel, maintenance and repairs, and prevents costly downtime. And that's only the beginning!

Want to learn more?  
Simply complete the form linked below.

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