

WORK TRUCK TOTAL COST OF OWNERSHIP



CHECKLIST





WHAT AFFECTS

YOUR WORK TRUCK'S TCO?



PURCHASE PRICE

This has many determining factors, including:

- Year
- Make
- Model
- Chassis
- Weight
- Power equipment
- Add-ons



FUEL

More than just the listed price, fuel costs can be swayed by:

- Truck weight
- Drivetrain
- Unnecessary idling due to powering ancillary tools and equipment
- Landscapes and road conditions reducing fuel economy
- Inefficient engines burning through fuel at a high rate



MAINTENANCE & REPAIRS

Think of the following throughout every single truck's lifespan:

- Oil changes
- Engine filter changes
- Brake repair & replacements
- Tire rotations & replacements
- Diesel exhaust fluid (DEF) and diesel particulate filter (DPF)
- Hydraulics services
- Labor costs
- Appointment coordinating
- Scheduled downtime

**AND WHEN YOU ADD A
TRADITIONAL PTO
SYSTEM INTO THE MIX,
YOU MAY FIND:**

\$3,000

An average of \$3,000
in additional fuel
costs per year.

34%

Wasted fuel.

75%

More engine
idling.

AND THAT'S JUST SCRATCHING THE SURFACE!

RUNNING A TRADITIONAL PTO
ON A TIER-4 SERVICE TRUCK,
YOU MAY SEE:

\$2,400

An additional \$2,400 per year in engine/emissions system maintenance & repairs.

\$2,000

About \$2,000 per year in added oil & lube expenses.



A warranty expiring faster than expected due to excessive engine idling.





UNEXPECTED DOWNTIME & OPPORTUNITY COST

Is a work truck out of service needing repairs? In addition to what it costs in parts and labor:

- **A service truck that brings in \$30,000 a month loses \$7,500 in revenue every week it's out of commission**
- Frequent unavailability can damage your company's reputation and lead to unhappy customers



END-OF-LIFE ASSET VALUE

Certain actions can help save a work truck's value from deteriorating excessively. Consider:

- Thinking long-term value when configuring initial specifications
- Scheduling routine maintenance and care throughout its lifespan
- Reducing engine hours to extend its life by up to 2-4 years and command higher resale value
- Investing in innovative work truck tech to help prevent obsolescence

REDUCE YOUR TOTAL COST OF OWNERSHIP

WITH AN EnPak® ALL-IN-ONE

With so many factors driving up work truck total cost of ownership – especially with PTO systems – operators are demanding solutions. Meet the **EnPak® All-in-One** – the power system that helps you save on fuel, maintenance and repairs, and prevents costly downtime. And that's only the beginning!

Want to learn more?
Simply complete the form linked below.

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